



Reflections of an out-of-place Engineer

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Some ancient history

The New York Times

Dying Infants and No Medicine: Inside Venezuela's Failing Hospitals

By Nicholas Casey

May 15, 2016



 A long, long time ago (in the mid 1990's, before the internet was available on a phone) a wayward physicist found himself in Venezuela

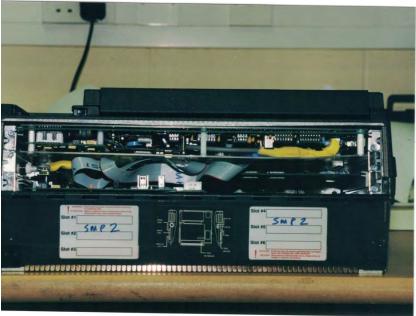
But what could I do?

 Advice #1: Pick the right mentor: By lucky coincidence, I emailed a newly minted professor in Oxford and asked if I could study neural networks in his research group.



• Who tasked me with building a patient monitoring device ...





Find out what others are doing and why

- Advice #2: Do your background research ...
- I asked Lionel if I could attend an new IEE (now IET) conference in London ...
- 1st IEE Seminar of Appropriate Medical Technology for Developing Countries (Ref No.00/014), 2000.

IEE Seminar on Appropriate Medical Technology for Developing Countries (Ref. No.00/014)

Len Cornish and his centrifuge / car battery anecdote

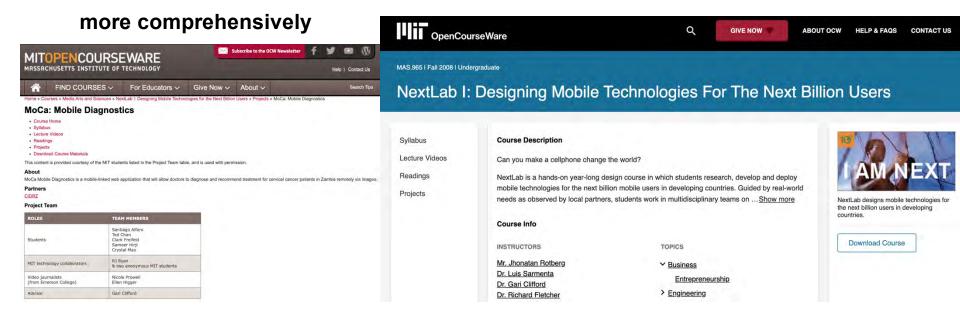
A revelation



- Advice #3: Nothing beats being 'in the field'
- In 2001, Lionel let me go to a conference in China and I spent a month traveling around.
- On my last stop I gave a lecture in Jiaotong University, and after many questions, my host asked me if I had any questions ...
- I mentioned that I had seen people using cellphones everywhere, even a monk on a bus in the foothills of the Himalayas, and I asked – 'how extensive is cellular phone coverage in China?'
- The students conferred for a while, chatted amongst themselves, and then turned to me and the translator said "If there is a road you can drive a truck up, there is a cellular tower at the end of it".
- It was then that I started to realise that this was how we might scale healthcare in LMICs

Teaching to learn

- After I graduated from my PhD, I took a postdoc at MIT
- Met a bunch of like-minded young people and a very free-thinking atmosphere
- Amy Smith invited me to co-create a new course on ICT4D
- Advice #4: Try teaching you learn what you don't know much faster and



Rapid Prototyping

- Advice #5: Team up with brilliant people
- This is where I met Jose Gomez Marquez

José Gómez-Márquez is named 'Humanitarian of the Year' by Technology Review



Rapid Prototyping

- Advice #6: Rapid prototyping
- 2nd idea: Stethoscope Car parts, soup ladle, ...

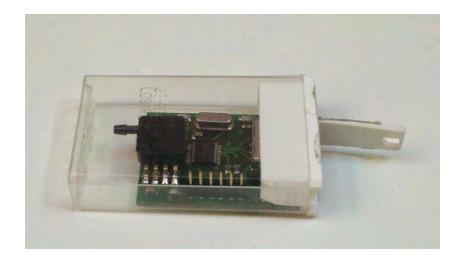


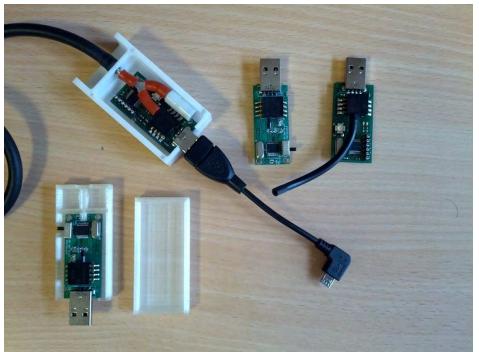




Rapid Prototyping

- Advice #6: Rapid prototyping
- The mBPCuff example





Field testing

Advice #7: Test it in the field over an over – nothing beats being 'in the field'

Story of the south African RHD stethoscope



Adapting and pivoting

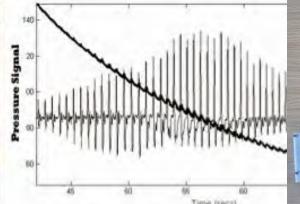
• Advice #8: Your first idea will not be the best. There will always be things missing.



Enter competitions

Advice #9: Don't be shy – helps to raise funds





A - Smartphone app

B & F - Inflation cuff & tubes

C - Hand pump

D - USB-OTG adaptor

E - BP monitor peripheral





The smartphone-based Blood Pressure Monitor

Co-design and knowledge transfer

- Advice #10: Involve the community in the design and work to make sure they have (and feel) ownership the system
- Example of Safe+Natal







Funding

- Advice #11: Apply on lots of funding / be ambitious and forward thinking / be persistent
- Example of Safe+Natal early wins valley of despair to success



Scaling up

Advice #12: Partner with a company to scale up, but be careful of the business model





Summary of key lessons

- Co-design is essential
- Assemble a strong and experienced team including members of the target commuity
- Start with an idea to present to the community, but realise that it's going to change significantly because there are other problems to solve (e.g. Doppler+IUGR because a full perinatal system)
- Co-ownership is important (essential?)
- Communities should lead and take the credit
- Capacity building and knowledge transfer is important
- It's a long-term commitment don't parachute in or create 'pilot' projects. Successful projects take a decade to really get going, even if you see early wins
- Sustainability going beyond western business models (what if the consumer does not have enough money?)



Thanks ...









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Eunice Kennedy Shriver National Institute of Child Health and Human Development











